



**BARGAINING REPORT #4**  
**BELL TECHNICAL SOLUTIONS**

**April 23, 2009**

Sisters and Brothers,

Today the bargaining committee informed BTS management that we are applying to the Minister of Labour for the appointment of a conciliation officer.

We made this decision because it became obvious that the Company is not taking our proposals seriously, and instead they are attempting to use our proposals to create their own new demands for concessions.

We told the Company that we insist that they specify exactly what they intend to accomplish this round of bargaining, and to provide us with a complete document outlining the contract articles they want to discuss. We will no longer allow them to develop their agenda on the fly.

If the Company has specific proposals that we consider to have merit, we are willing to discuss them. But we are not going to allow them to try to set this up as a round of concessionary bargaining. This is our first round of bargaining where there is no ambiguity regarding the ownership of the Company. We know that we are an important part of Bell Canada, and we deserve a collective agreement that reflects that relationship.

We expect that the Company will meet our request for full disclosure, and will provide their full list of proposals to the bargaining committee when we next meet on May 6th and 7th.

We are hopeful that with the assistance of a conciliation officer we will be able to ensure that BTS management understands that they must give you, your bargaining proposals, and your bargaining committee, the respect that they deserve.

*In solidarity,*

*Your Bargaining Committee*

*Jim Fling, Shawn Cowan, Sam Snyders, Sean Howes*